RTAS: Rough Tender & Auction Solution

Lemon Technologies.

LEMON HOUSE

Group Profile

Leading consulting & technology service provider specialized in providing a host of value added services to various manufacturing and service industries worldwide including Gems & Jewellery, Textiles, Pharma & Chemicals, BFSI etc. The group is headquartered in India and having direct offices in Dubai, Hong Kong & Antwerp.

Part of RSM International and RSM India, the 6th largest accounting-consulting groups globally and in India respectively.

Group Services

Management Audit

Management Consulting

Taxation- Direct/ Indirect Taxes, etc.

Corporate Advisory and Structuring

Quality Management Systems (ISO 9000, ISO 14000, BPP)

Company Law and Commercial Documentation

Executive Search and Recruitment

IT Consulting and Software Services

Corporate Training

Enterprise Risk Management

Financial Advisory Services

IFRS Consulting

Operations Consulting

- Lean Manufacturing
- Labour Law
- ForeverMark

Lemon Technologies

The Information Technology (IT) arm of RSM Astute Consulting Group

Proven domain expertise in the Gems and Jewellery sector helps to cater to business needs

More than 100 large and medium customers using our IT solutions and IT Consulting services

More than 20 international customers

Partners with well known IT brands: SAP, Oracle, IBM and Microsoft

Offer cutting edge technology solutions covering entire supply chain for G & J industry

Awards & Accolades

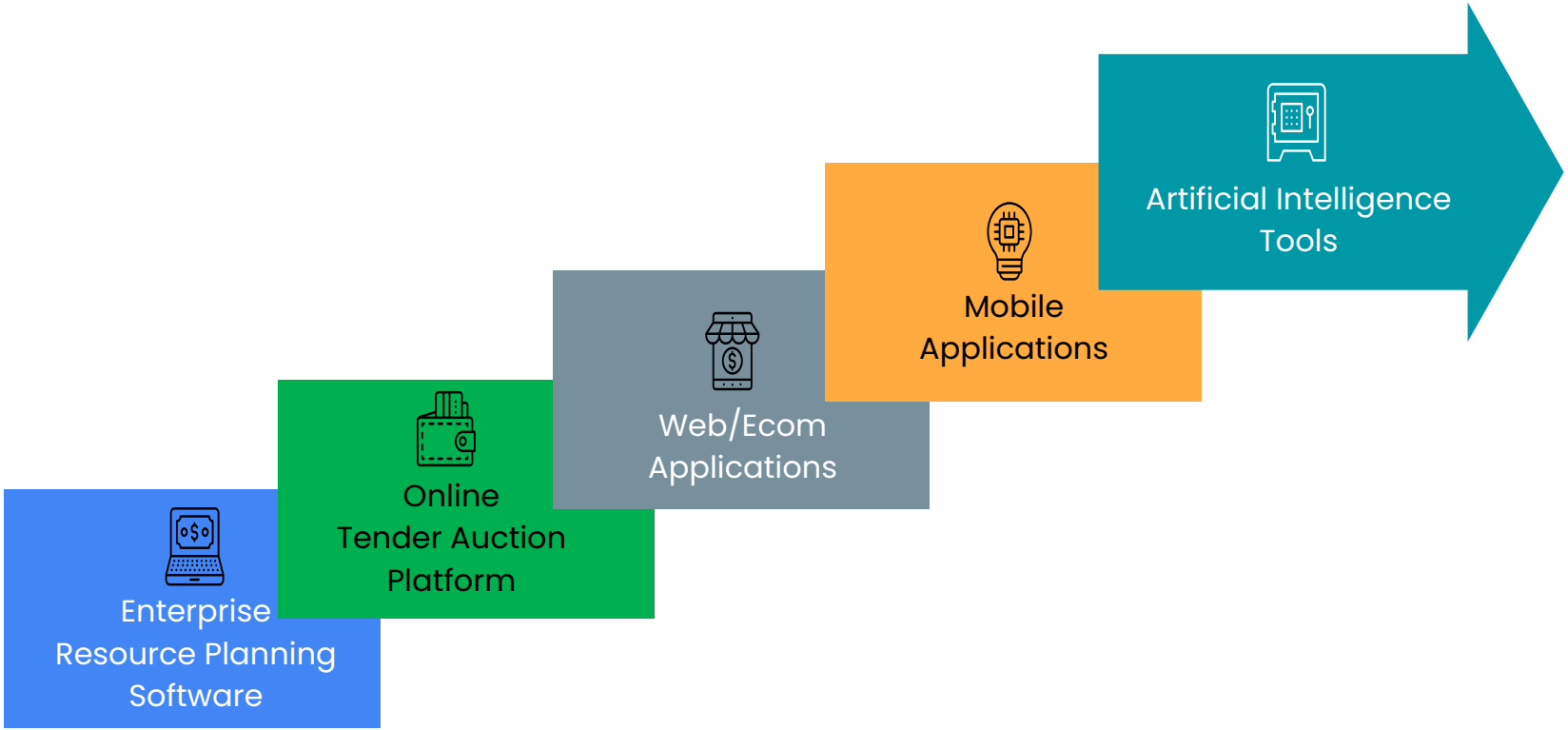
Lemon Technologies:
'Most Innovative IT Company' by GJTCI for 2014-15 in Ahmedabad

Lemon Technomist:
Awarded the 'Most Innovative Company' by GJEPC for 2014-15, 2016-17 and 2018-19.

Both these companies appear in the list of Top 100 Companies by "The New Jeweller Magazine"

Some Of Our Esteemed Clients

Our Technology Bouquet



Across the Supply Chain

Rough & Polish Diamond Tender & Auction Module

DiaSoft ™ Manufacturing Module

Sales and Global Inventory Module

iDiaSoft- B2b Web & Mobile Sales Solution

AccuSoft Enterprise ™ Accounts and Financial Module

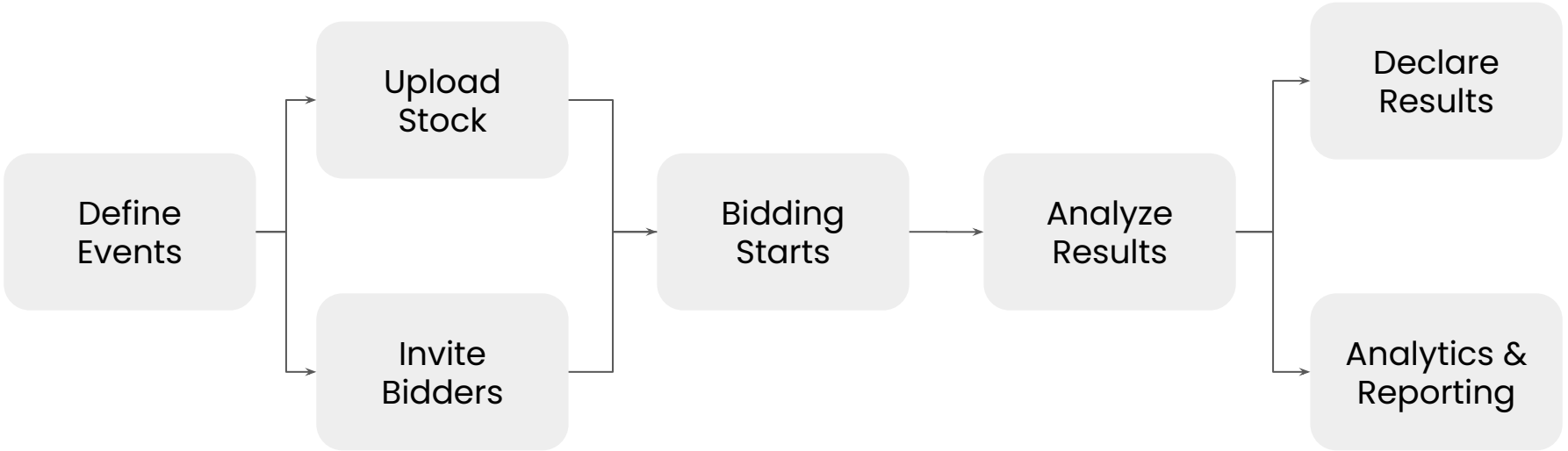
PaySoft ™ Payroll Management Module

HRMS ™ Web based HR Management Module

Diatech.ai - Artificial Intelligence Tools

Learning Management SkillTest, CheckIT, Compliance Dashboard and other solutions!

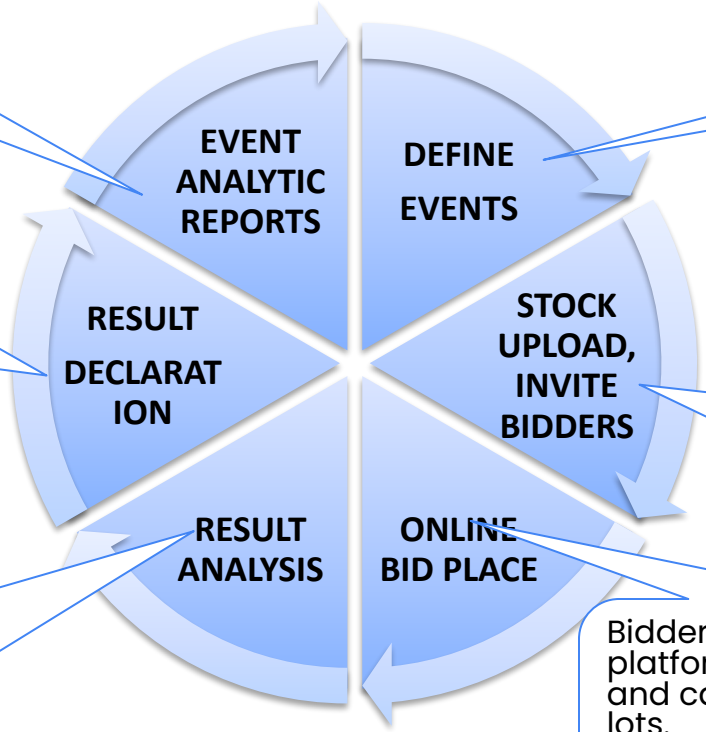
About RTAS


Define Events
Upload Stock
Invite Bidders
Bidding Starts
Analyze Results
Declare Results
Analytics & Reporting

Process Elements

Administrator can directly download the final analytical reports in excel file format form system

Administrator can create and manage the event



Administrator can publicize the result online and also mail the same on winning bidders

Administrator can manage
- Terms & conditions
- Stock Listing for events
- Stock Images
- Invite Bidder / Viewer

Administrator can analyze the result once tender period is over and in case of discrepancy resolve online through platform.

For e.g.
- Equal bid on single lot
- Paper bid if any

Bidder can logged in to online platform through given credential and can place bid against interested lots.

After completion of tender, auction bids can be placed

Introduction

An **end-to-end** online solution for tenders and auctions and facilitates companies to organize both tenders and auctions through an online platform.

The entire process including inviting parties, recording bids, generating results and other necessary analytical reports are all done through this online solution.

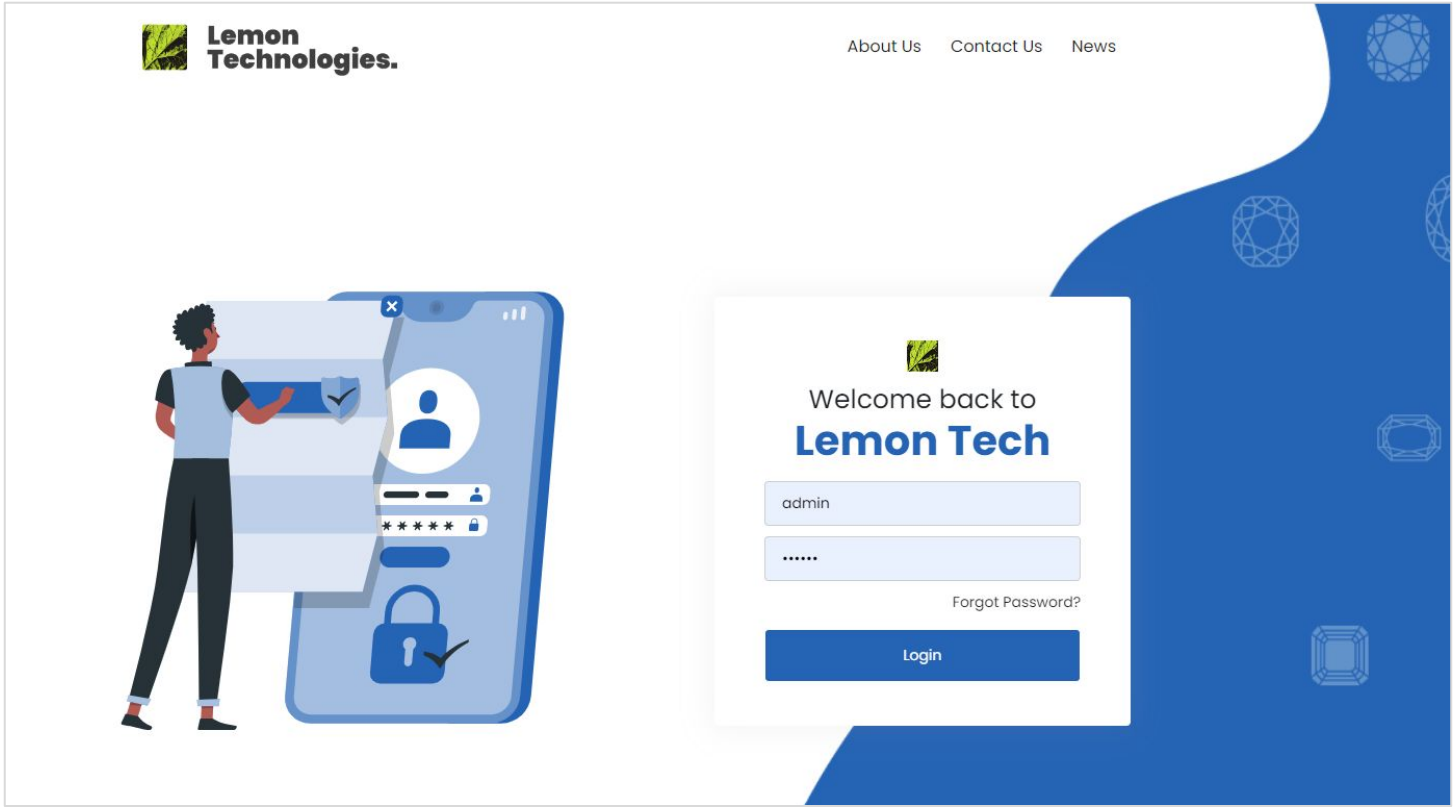
Key Features

For the admin

- Define Event
- Define Overall purchase limit (OPL) for bidders
- Upload Stock
- Facility to upload paper bids for tender system
- Auto result analysis
- Facility of revising bids in case of equal bids
- Facility to refuse bids in case of overall purchase limit crossed
- Auto Email Template generation.
- Online chat facility

For the bidder:

- View Invitation for the event
- Accept Invitation
- Book Appointment
- Make a bid if Invited or accept the invitation
- Can view archive events, if participated.
- Manage his own Profile
- Auto Emails to winners
- Auto Emails for Invite



Login screen

Event Configuration

User can create/update tender and auction event for rough/polished diamonds.

Facility to upload diamond image and certificate along with lot details.

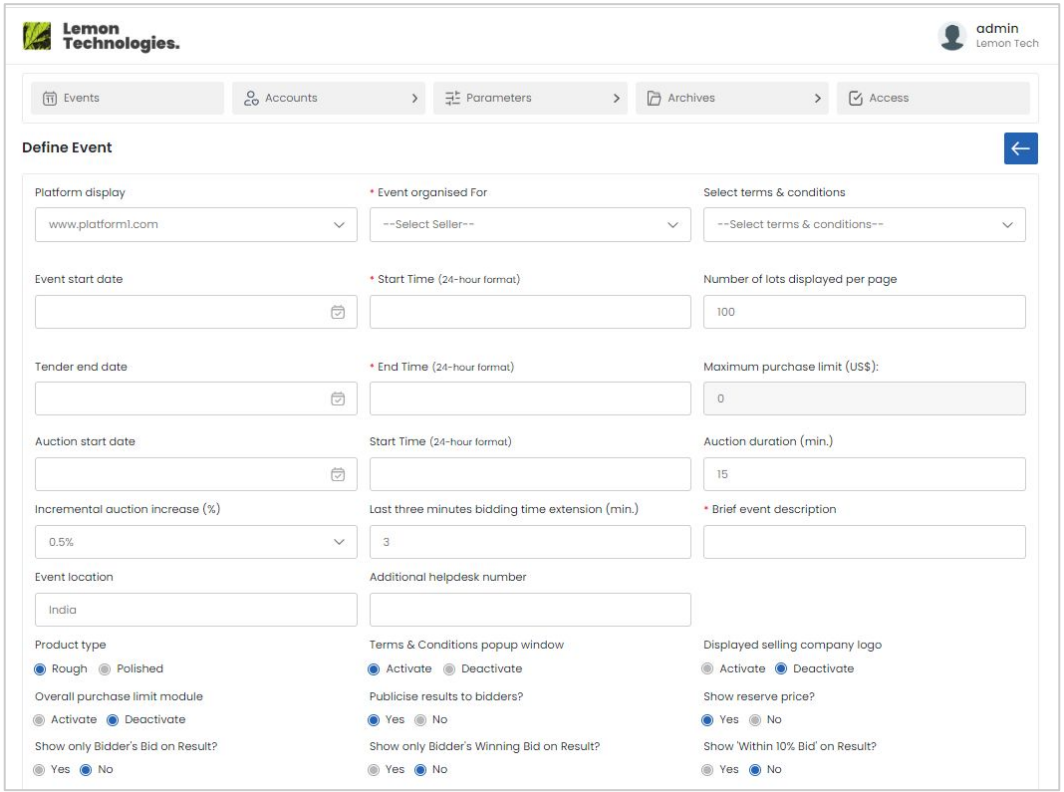
Admin can select n number of participants for the event and can enable/disable their login for particular event.

Admin can also upload additional lots while the event is ongoing.

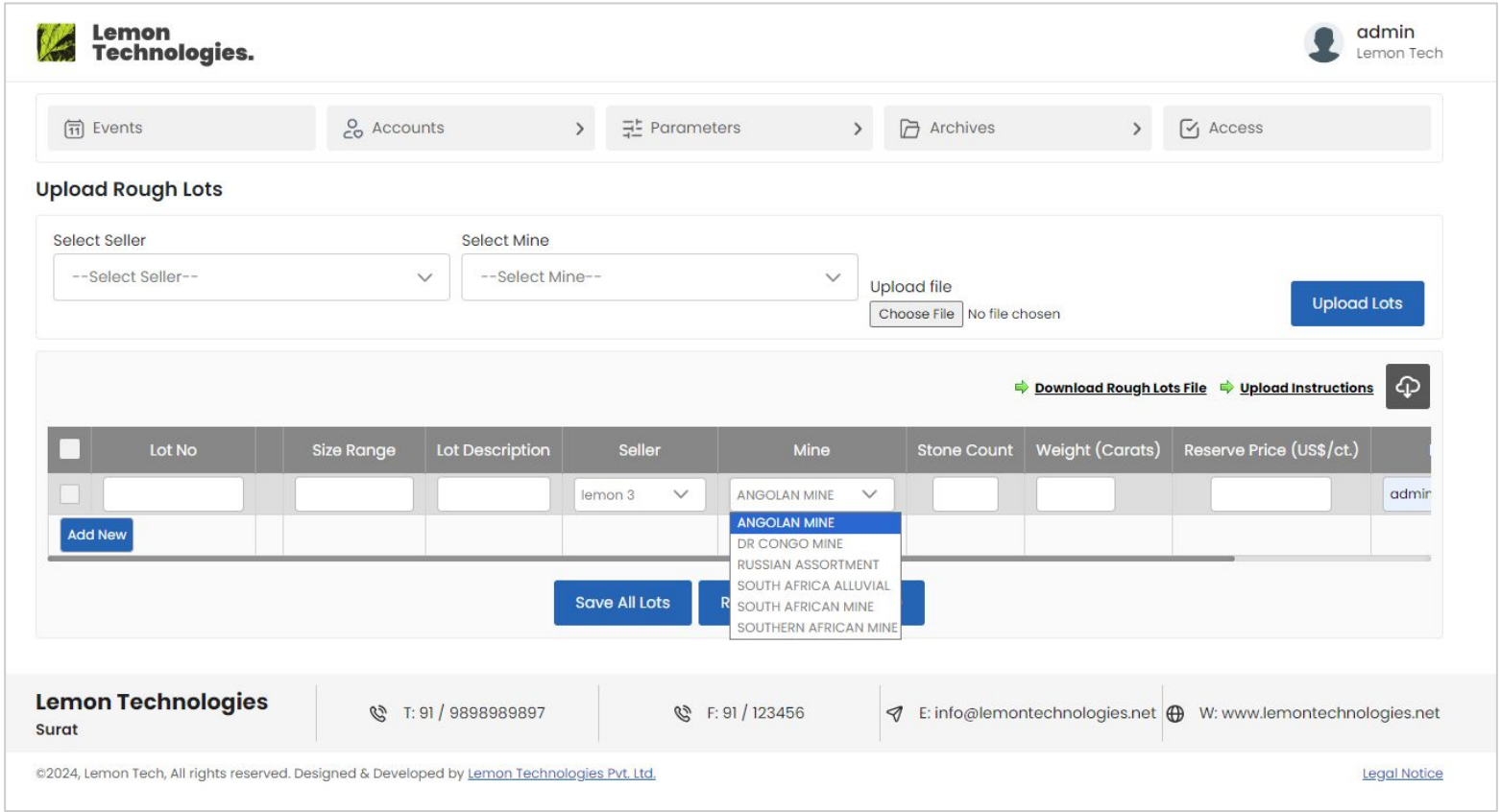
Facility is provided to change event timings. Minimum increment value can be defined for auction event.

Terms and conditions, minimum purchase limit, overall purchase limit settings and result publication settings can be configured.

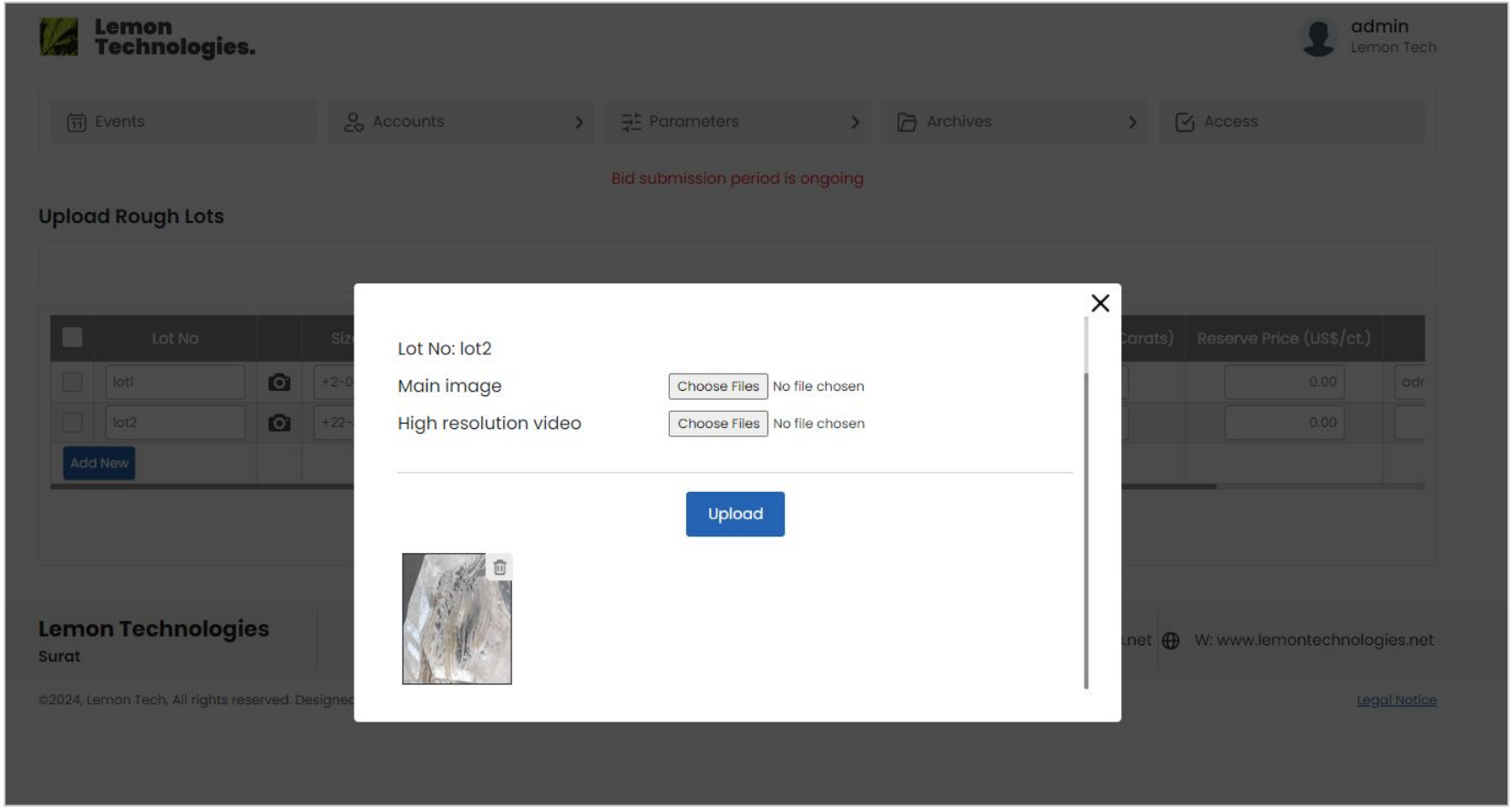
Overlapping events can be configured.



Event Configuration Page



Admin Side / Upload Lots



Admin Side on Upload lot page

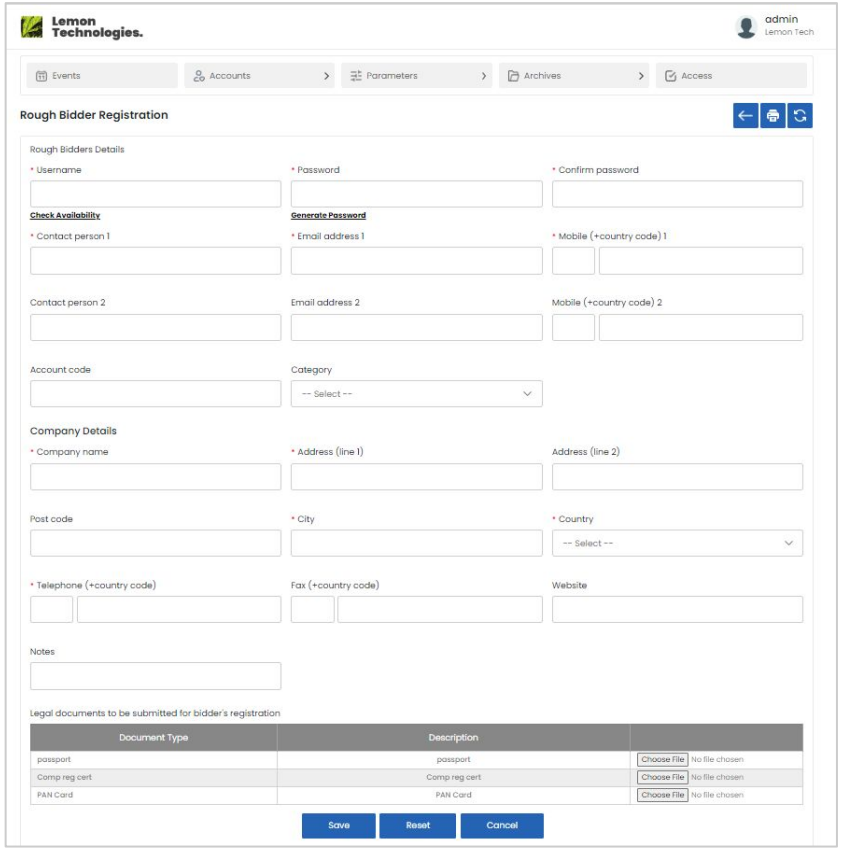
User Creation

Admin can create 3 levels of user:

- Bidder
  - Rough
  - Polish
- Viewer
- Administrator

Legal documents of the users can be uploaded at the time of user creation.

Admin can activate/deactivate or blacklist any of the bidder.



User Creation

Result Analysis

Admin can analyze result after completion of event.

Facility to upload paper bids manually if bidder has not attended the online event.

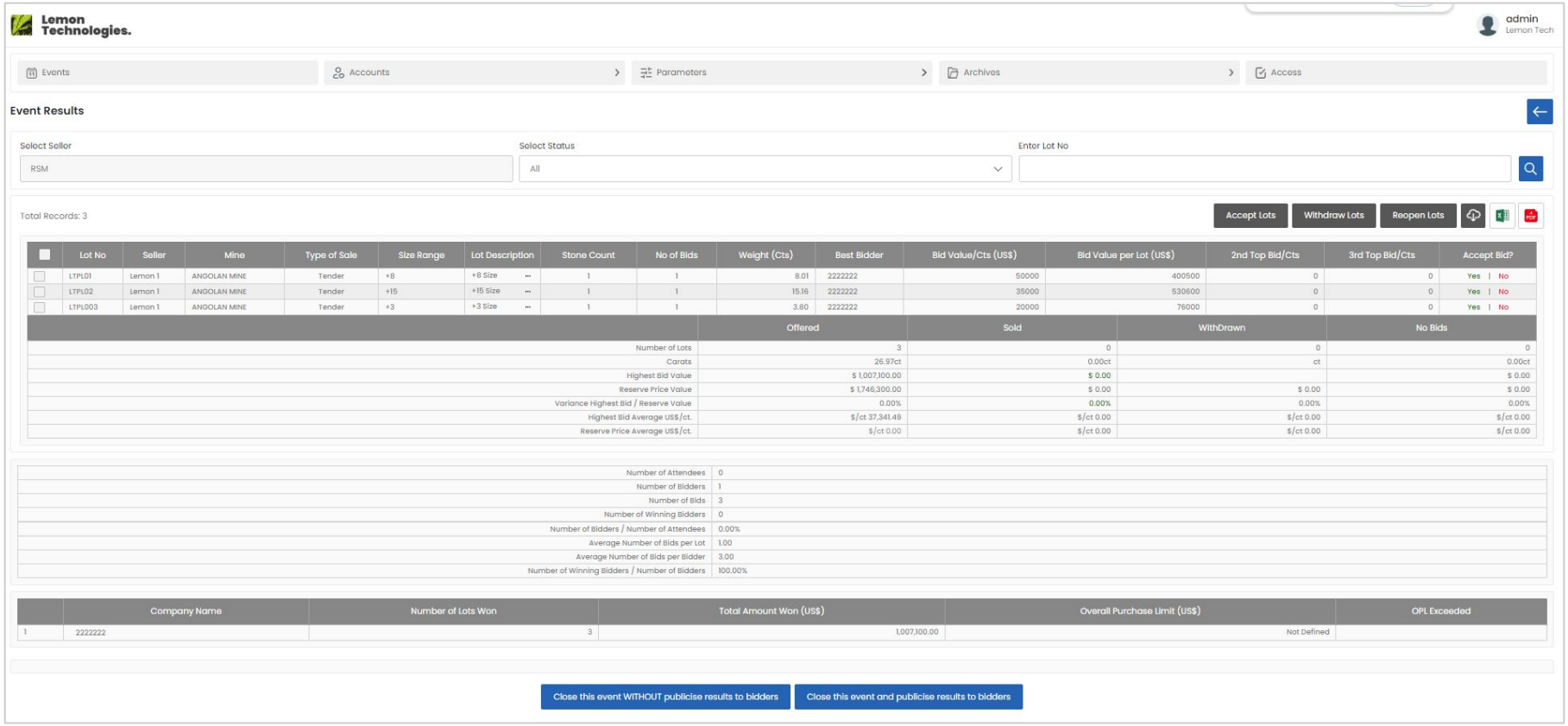
Admin can choose winner in case of equal bids.

Administrator has rights to accept / deny bids.

Online publish of result to bidders and viewers.

In case of bid exceeding OPL set by one bidder, admin can reallocate lot to other bidder.

Admin can download emergency backup of result file.



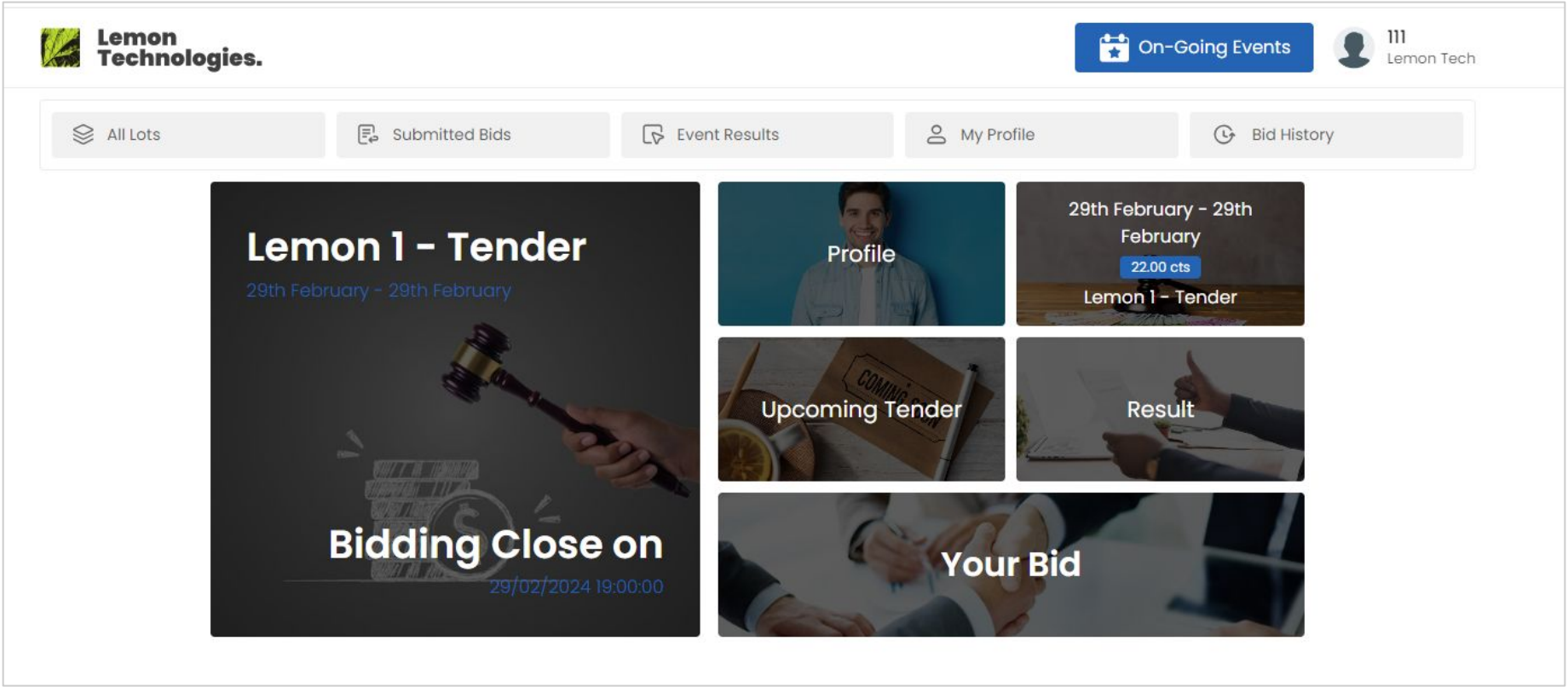
Result Analysis

Winning Policy

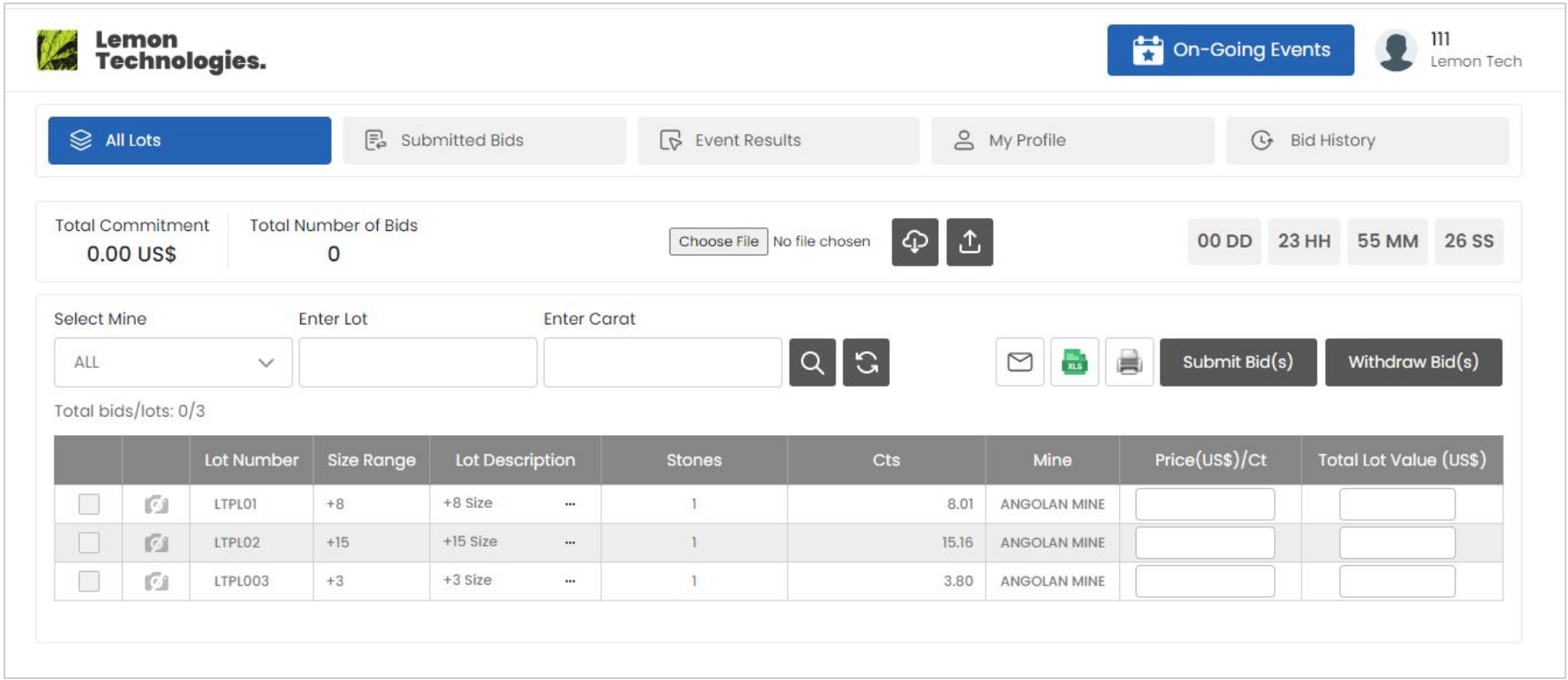
Define Winning Policies by highest bidder, second highest bidders.

- Highest Bidder + Highest Bid Amount if greater than Reserve Price.
- Highest Bidder + 2nd Highest Bid Amount if greater than Reserve Price.
- Highest Bidder + 3rd Highest Bid Amount if greater than Reserve Price.
- Reserve Price + Highest Bid Amount if greater than Reserve Price.
- Average of all prices above Reserve Price.
    - Mean.
    - Median.
    - Mode.
    - User Defined.
    - Cancel/Change winner.

A hybrid system where top tender bidders will qualify for live auction.



Bidder Dashboard



Bidder Side -All Lots page

Auction Room

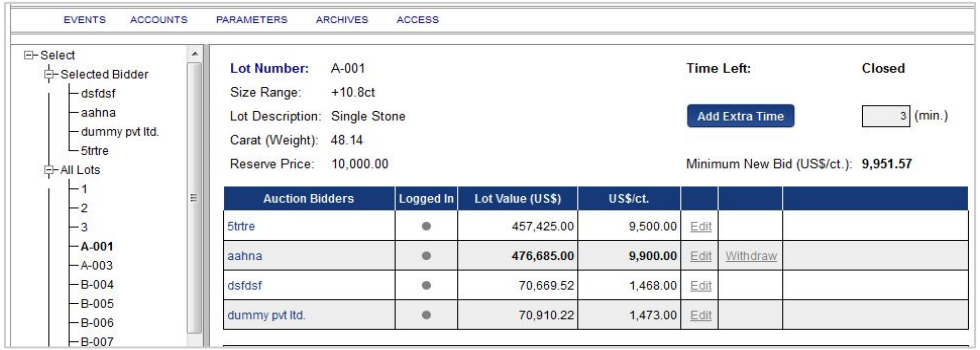
Admin auction room displays summarized status of auction event.

System displays current highest bidder, previous highest bidder, no. of bids placed and online bidders.

Online chat facility is provided via which user can chat with individual /all bidders.

Admin can extend auction time for all lots or for any specific lot.

Admin can edit any of the placed bid and can withdraw highest bid.



Auction Room

Bidder Side Functionalities

Facility to set event wise OPL (Overall Purchase Limit).

Facility to navigate across events in case of simultaneous event.

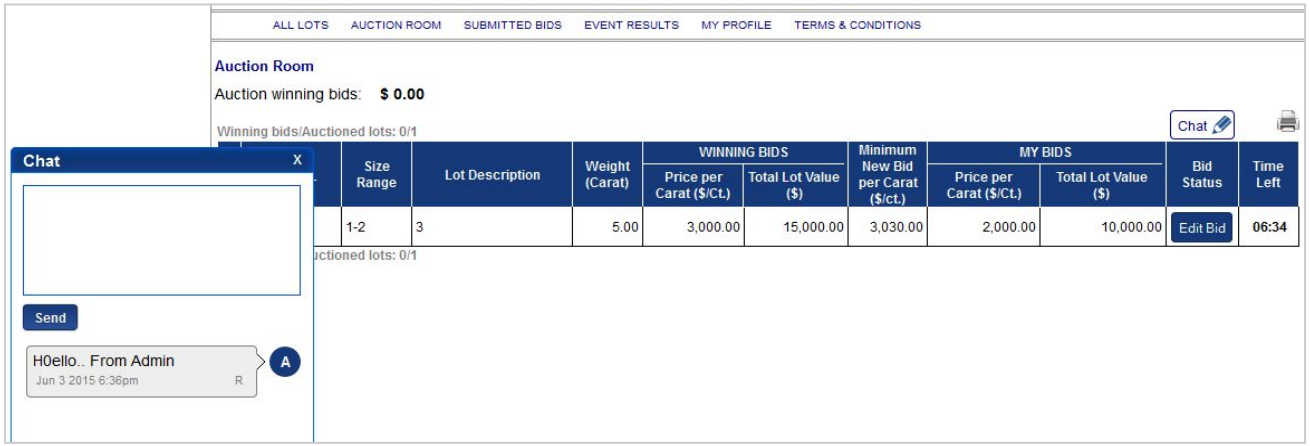
Bidder can download lot details.

Bidder is able to view list of lots on which he has placed bid and also for which he is qualified for auction.

Bidder is able to view event result for which he has placed bid and won.

Terms and conditions view

View/update bidder profile.



Chat Functionality

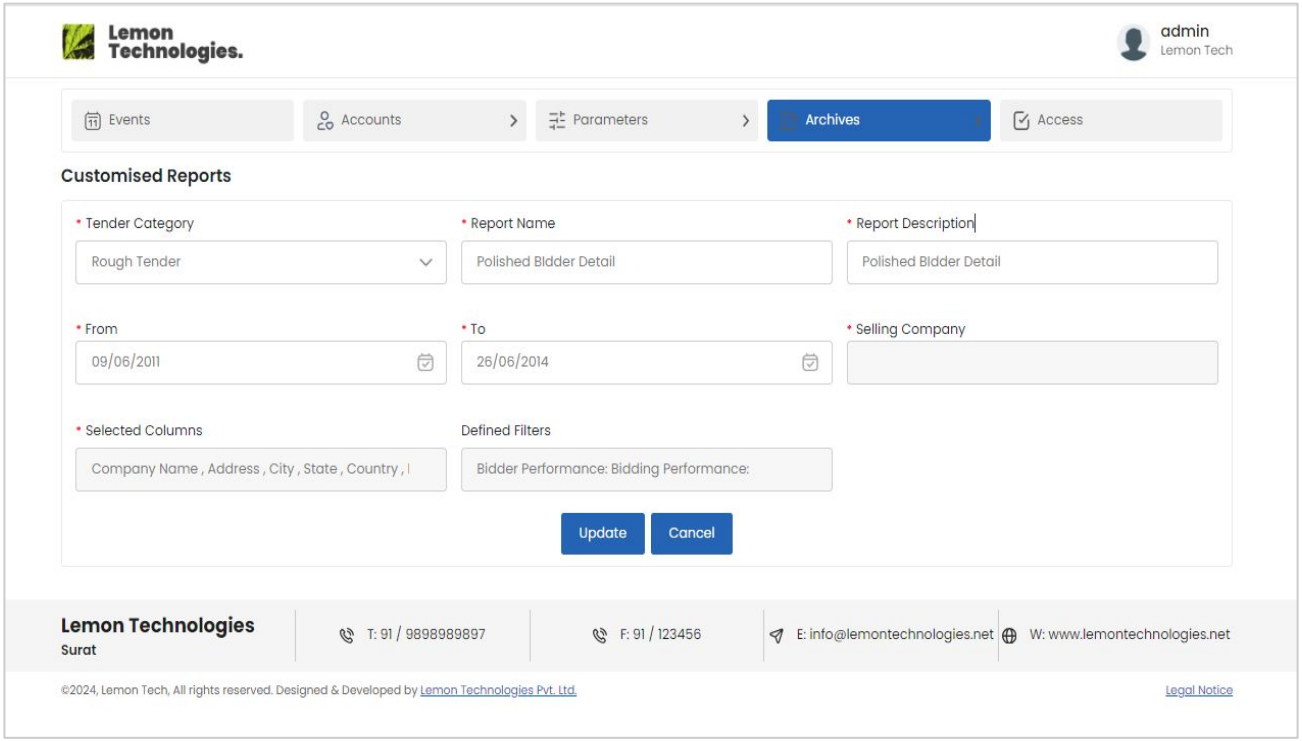
Reporting

Event Statistics Summary with detail analysis-

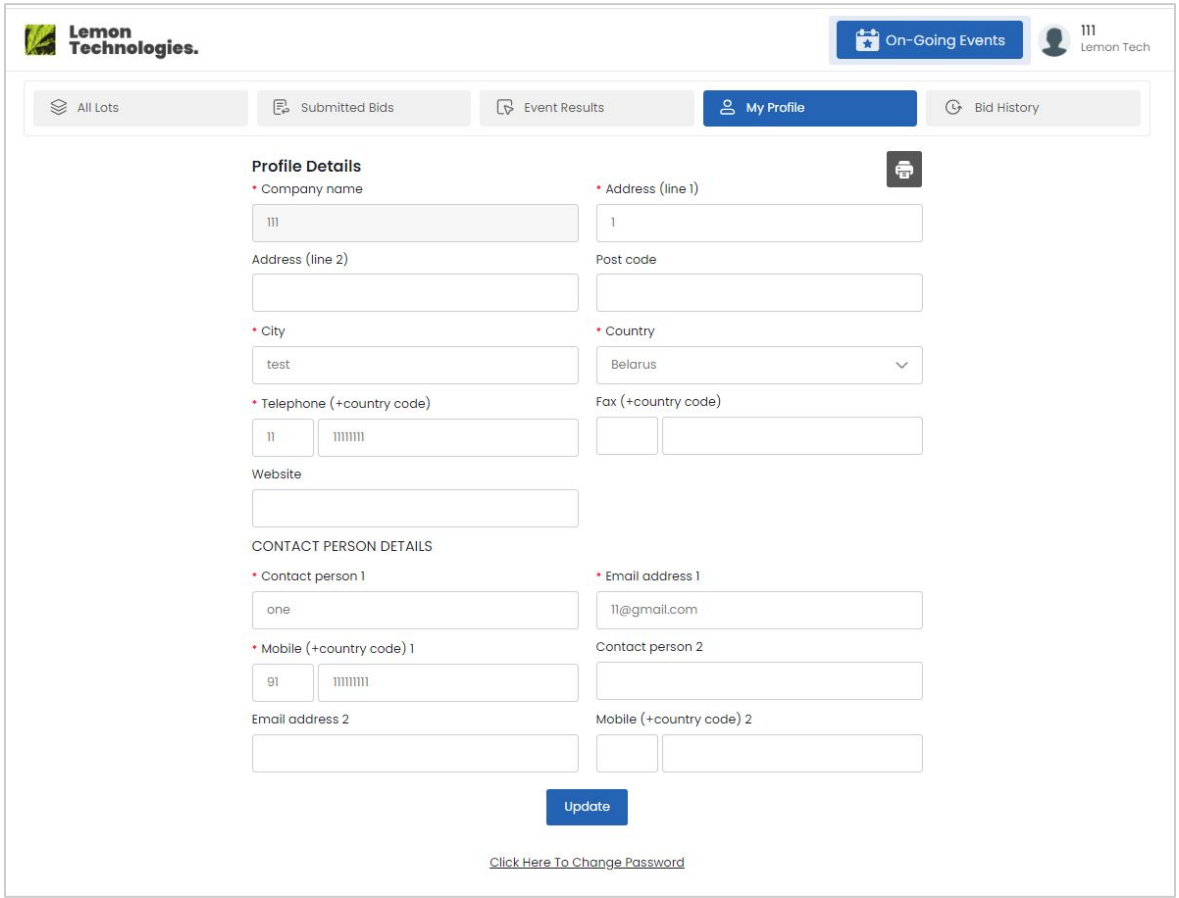
- Event Summary
- Bid Results Entry
- Winners
- Invoice Generation Details with Amount & Bidder Name

Customized report creation:

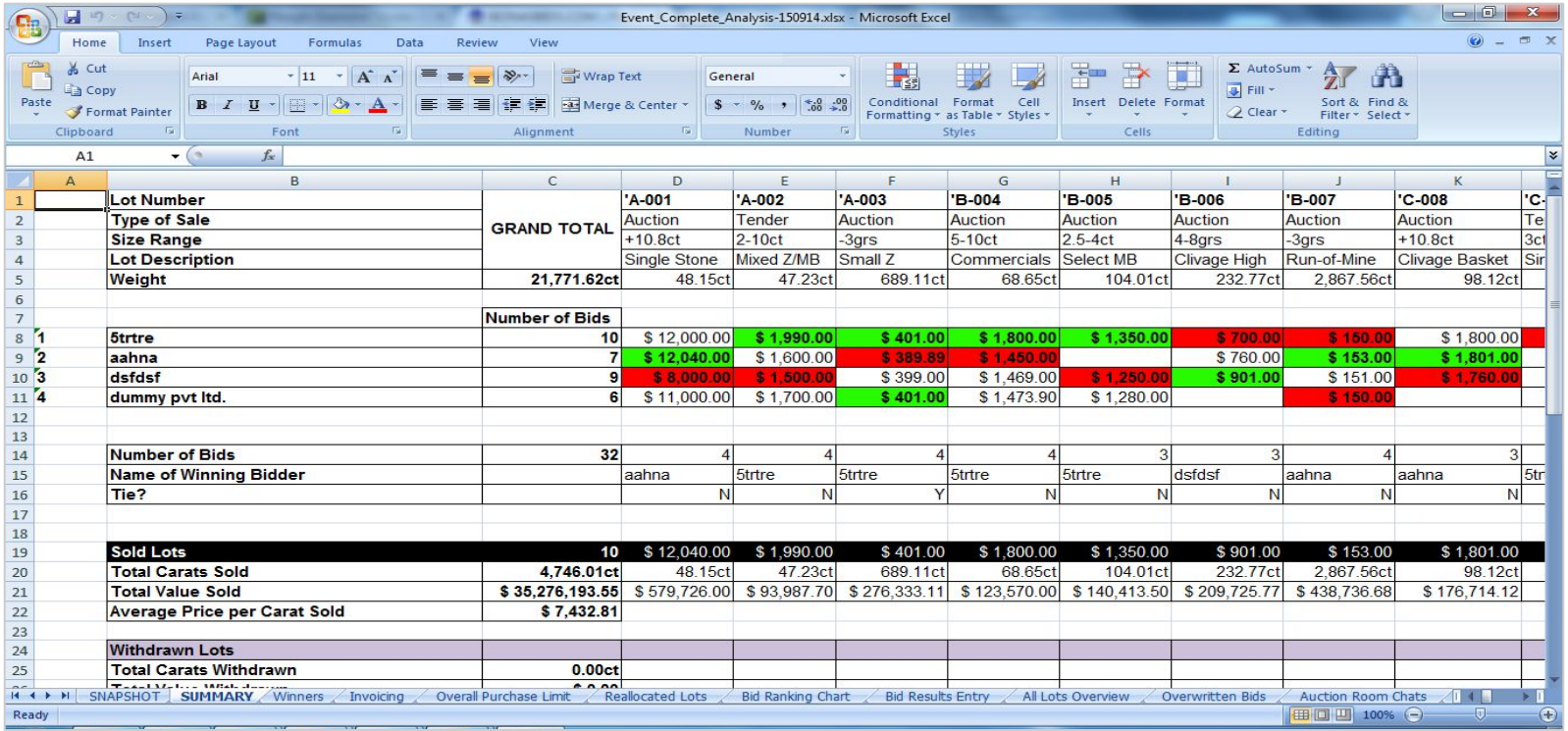
- Admin can create customized reports with selected fields.
- Facility is provided to save templates.



Reporting Facilities



Profile update



	Lot Number	GRAND TOTAL	'A-001	'A-002	'A-003	'B-004	'B-005	'B-006	'B-007	'C-008	'C-
	Type of Sale		Auction	Tender	Auction	Auction	Auction	Auction	Auction	Auction	Te
	Size Range		+10.8ct	2-10ct	-3grs	5-10ct	2.5-4ct	4-8grs	-3grs	+10.8ct	3ct
	Lot Description		Single Stone	Mixed Z/MB	Small Z	Commercials	Select MB	Clivage High	Run-of-Mine	Clivage Basket	Sir
	Weight	21,771.62ct	48.15ct	47.23ct	689.11ct	68.65ct	104.01ct	232.77ct	2,867.56ct	98.12ct	
		Number of Bids									
1	5trtre	10	$ 12,000.00	$ 1,990.00	$ 401.00	$ 1,800.00	$ 1,350.00	$ 700.00	$ 150.00	$ 1,800.00	
2	aahna	7	$ 12,040.00	$ 1,600.00	$ 389.89	$ 1,450.00		$ 760.00	$ 153.00	$ 1,801.00	
3	dsfdsf	9	$ 8,000.00	$ 1,500.00	$ 399.00	$ 1,469.00	$ 1,250.00	$ 901.00	$ 151.00	$ 1,760.00	
4	dummy pvt ltd.	6	$ 11,000.00	$ 1,700.00	$ 401.00	$ 1,473.90	$ 1,280.00		$ 150.00		
	Number of Bids	32	4	4	4	4	3	3	4	3	
	Name of Winning Bidder		aahna	5trtre	5trtre	5trtre	5trtre	dsfdsf	aahna	aahna	5tr
	Tie?		N	N	Y	N	N	N	N	N	
	Sold Lots	10	$ 12,040.00	$ 1,990.00	$ 401.00	$ 1,800.00	$ 1,350.00	$ 901.00	$ 153.00	$ 1,801.00	
	Total Carats Sold	4,746.01ct	48.15ct	47.23ct	689.11ct	68.65ct	104.01ct	232.77ct	2,867.56ct	98.12ct	
	Total Value Sold	$ 35,276,193.55	$ 579,726.00	$ 93,987.70	$ 276,333.11	$ 123,570.00	$ 140,413.50	$ 209,725.77	$ 438,736.68	$ 176,714.12	
	Average Price per Carat Sold	$ 7,432.81									
	Withdrawn Lots										
	Total Carats Withdrawn	0.00ct									

Consolidated report of event lot, participant, bid, chat, invoice details.

General Utilities

View current & upcoming events, broadcast announcements for upcoming events

Manage Contact Groups and create Custom Email Templates

Facility to send notifications, alerts, reminders, invitation etc. to members or various parties via Email, SMS, etc.

Easy to export data in excel

Online World Clock

Online Live Support

Facility to give online feedback

Thank you

Got Questions? Reach out at:

info@lemontechnologies.net
+971 56138 8200 / +91 90992 08000